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# William Gillen, CFP

## Director, Business Development

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Bill Gillen is vice president and director of business development of Eaton Vance Investment Counsel, responsible for business development and marketing as well as selective client advisory relationships. He joined Eaton Vance in 1991.

Bill began his career in the investment management industry in 1984. Previously at Eaton Vance, he was a senior vice president and national sales director for Eaton Vance Distributors. He was also managing director for the firm's external sales activity for the independent/financial institution and advisory services groups of Eaton Vance Distributors. Before joining Eaton Vance, he was a sales representative with John Nuveen & Co. Over the course of his career, Bill has interfaced with various financial institutions including banks, national broker/dealer firms, independent broker-dealers and registered investment advisors.

Bill earned a B.S. from the University of Massachusetts, Lowell. He is a trustee of Dana Farber Cancer Institute and serves on the joint committee for quality improvement and risk management. He is the co-chair of the thoracic oncology visiting committee. He also serves his local community as the president of the North Andover Scholarship Foundation and sits on the board of North Andover Youth and Recreation Services. He is a Certified Financial Planner (CFP).