

Matthew Witkos

President of Eaton Vance Distributors

Matthew Witkos is head of global distribution for Eaton Vance and president of Eaton Vance Distributors. He is responsible for institutional, international and retail distribution of Eaton Vance products and services. Matt leads business development, designs sales strategies and identifies strategic partnerships to support Eaton Vance's global business platform. He joined Eaton Vance in 2007.

Matt began his career in the investment management industry in 1990. He has held key global leadership roles throughout his career. Before joining Eaton Vance, he was executive vice president – global distribution with Natixis Asset Management Advisors Group. There, he oversaw a sales team comprised of over 200 professionals in both retail and institutional distribution around the world. During his tenure, he led sales for 15 U.S.-based affiliated investment managers and six fund families. Matt also served as chief executive officer for the firm's international business in Japan, Asia, Australia and Latin America. Prior to joining Natixis in 2001, Matt served in key positions for over eight years with Forward Asset Management and GE Asset Management. His responsibilities included developing targeted product sales programs and integrated marketing efforts for institutions and financial intermediaries. He successfully increased assets under management while heightening the firm's visibility in the investment community. He previously worked in retail sales for Nuveen Investments, Inc. and Putnam Investments.

Matt earned a B.A. from the University of New Hampshire. He is a member of the board of directors of the University of New Hampshire Foundation. He is also a member of the board of directors of the Money Management Institute and sits on the board of Invest in Others, an organization that recognizes and honors advisors who give back to their community.